

COMMISSION PLAN



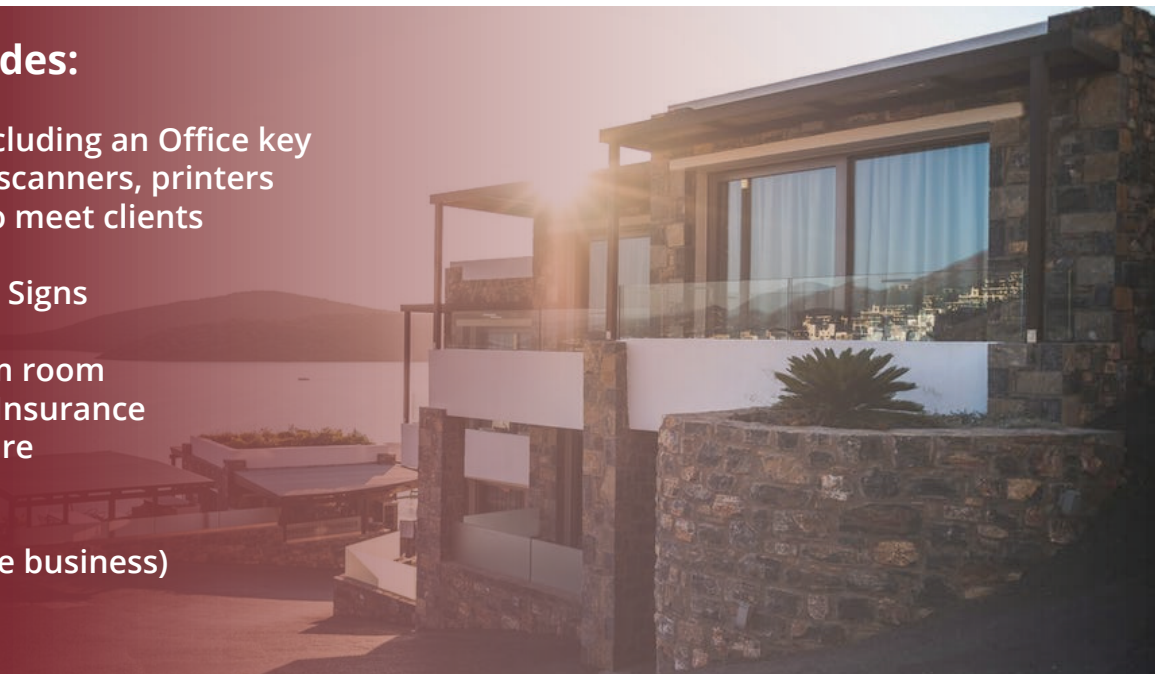
OPTION A: In Office Mortgage Broker

Monthly Membership Fees:

- 1.) Private Office - \$350.00 (Must close 15 transactions or more, membership fee included)
- 2.) Permanent Work Space - \$185.00 (membership fee included)
- 3.) Business Service Membership Fee: \$85.00

Membership Fee Includes:

- Full access to office including an Office key
- Full access to copiers, scanners, printers
- (2) conference room to meet clients
- Company Flyers
- Company Open House Signs
- Wifi
- Podcast/Content/Zoom room
- Errors and Omissions Insurance
- Calyx Point Los Software
- Company Trainings
- Company Meetings
- Company email (google business)
- File Checkout



OPTION B: Remote Mortgage Broker

- Remote Agents are allowed access to office on company meetings only.
- Zoom Training Access
- Company Email (google business)
- Calyx Point Los Software

Per File Fees For Remote Mortgage Broker:

- 1.) Errors & Omissions -\$75.00
- 2.) File Compliance Checkout Fee - \$100



Please Check the box that Applies:

Name: _____

Private Office

Permanent Workspace

Business Service Fee

Option A:

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Option B:

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Credit Card Authorization

Exact Name on Card: _____

Card Billing Street: _____

City: _____ **State:** _____ **Zip:** _____

Visa/MasterCard (Circle One):

Card#: _____

CCV # (3digits on back of card): _____

Expiration Date: (00/00): _____

Client Signature: _____



Compensation Plan Overview

STARTING POSITIONS		EARNED POSTIONS					
LEVEL 1 *	LEVEL 2 *	LEVEL 3 **	LEVEL 4 ***	LEVEL 5 ****	LEVEL 6 *****	LEVEL 7 *****	LEVEL 8 *****
50%	55%	60%	65%	70%	75%	80%	85%
1-10 Closings	11-20 Closings	21-40 Closings	41-60 Closings	61-80 Closings	81-100 Closings	101-150 Closings	151-200 Closings

LEVEL 1 *

1-10 Closings

LEVEL 2 **

11-20 Closings

LEVEL 3 ***

21-40 Closings

LEVEL 4 ****

41-60 Closings

LEVEL 5 *****

61-80 Closings

LEVEL 6 *****

81-100 Closings

LEVEL 7 *****

101-150 Closings

LEVEL 8 *****

151-200 Closings

EFFECTIVE: 09/01/2020

- All closings and comission spilts are based on a 365 day calander year from the agents start date.
- Earned postions (60%) MLS's are responsible for their own credit reports and subject to a \$175 warehousee fee and Daily Interest if correspondent